

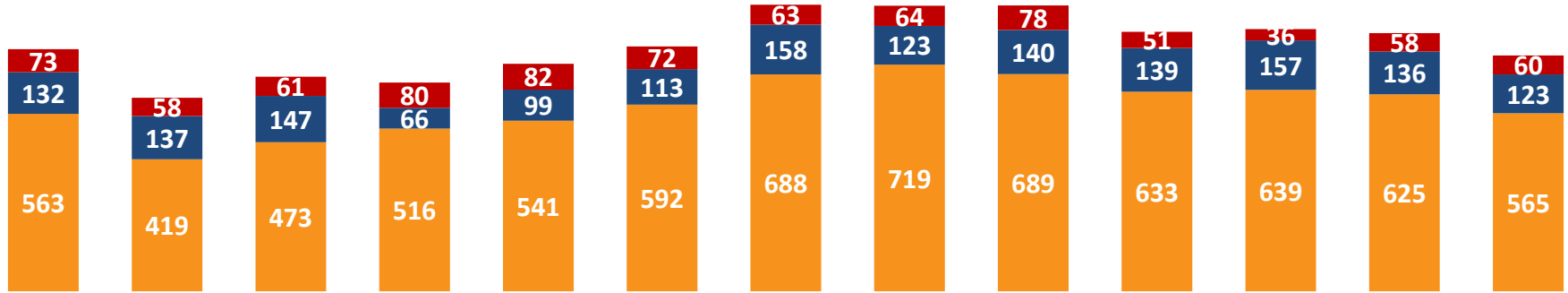


White Rock/South Surrey Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

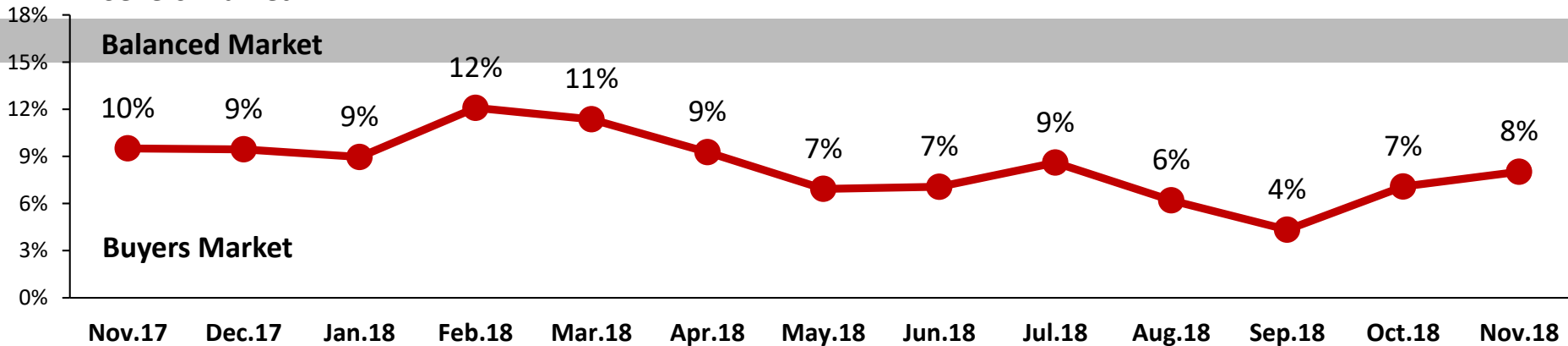
Active Listings Failed Sales



Sellers Market

Balanced Market

Buyers Market



Price Breakdown

800,000 & Below	1	1,500,001-2,000,000	10
800,001-900,000	2	2,000,001-2,500,000	6
900,001-1,000,000	7	2,500,001-3,000,000	1
1,000,001-1,200,000	14	3,000,001-3,500,000	1
1,200,001-1,500,000	17	3,500,001 & Above	1

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

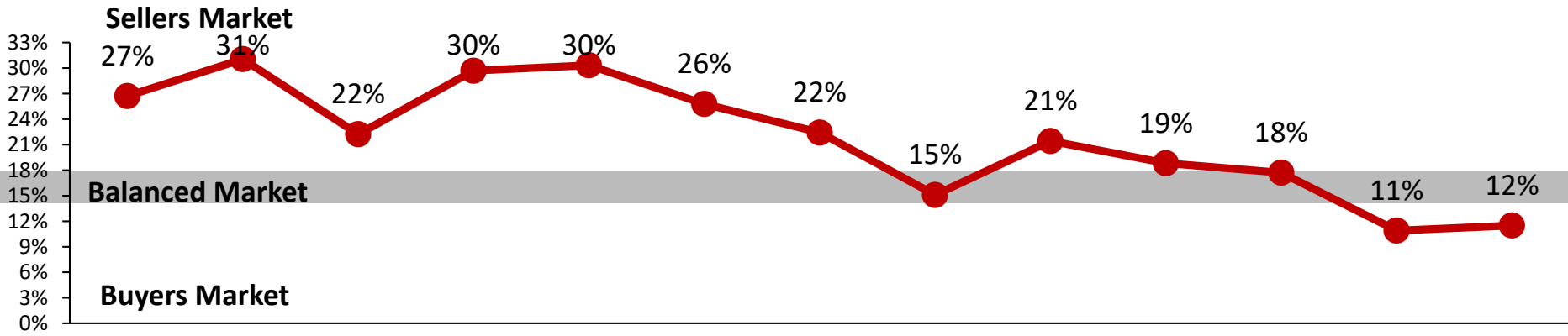
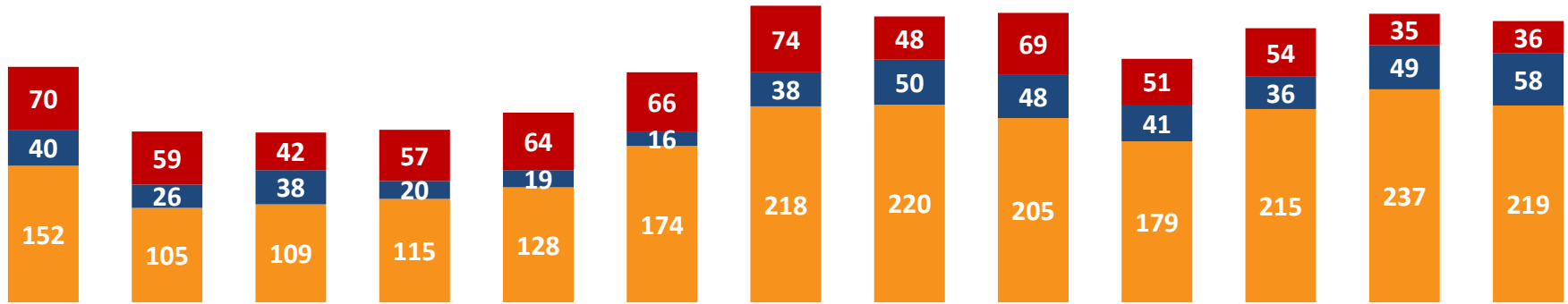


White Rock/South Surrey Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

350,000 & Below	0	550,001-600,000	11
350,001-400,000	0	600,001-650,000	4
400,001-450,000	0	650,001-700,000	6
450,001-500,000	1	700,001-800,000	5
500,001-550,000	3	800,001 & Above	6

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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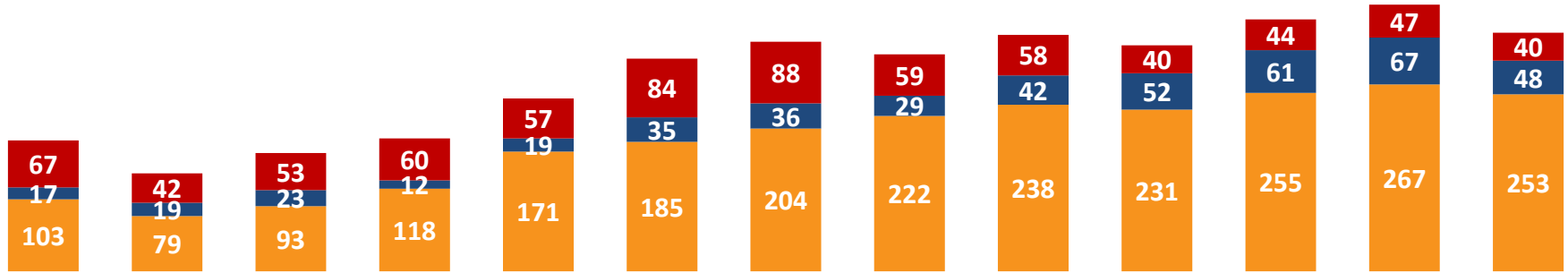


White Rock/South Surrey Condo Sales/Listing Rates

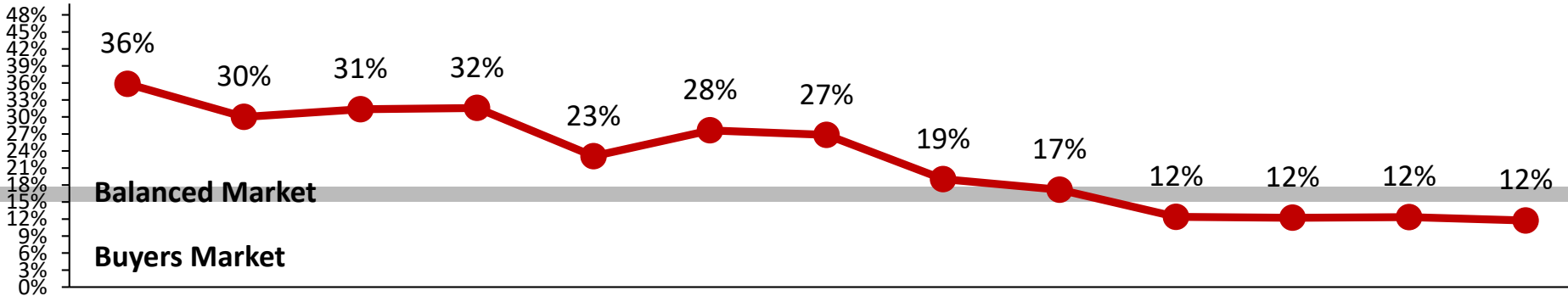
STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed



Sellers Market



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

150,000 & Below	0	350,001-400,000	6
150,001-200,000	0	400,001-450,000	7
200,001-250,000	0	450,001-500,000	9
250,001-300,000	3	500,001-600,000	3
300,001-350,000	8	600,001 & Above	4

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

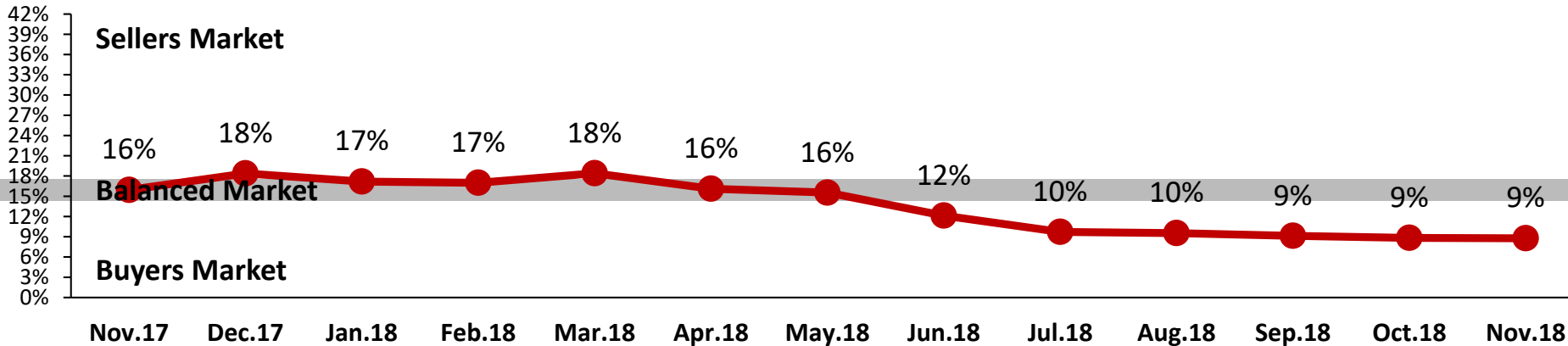
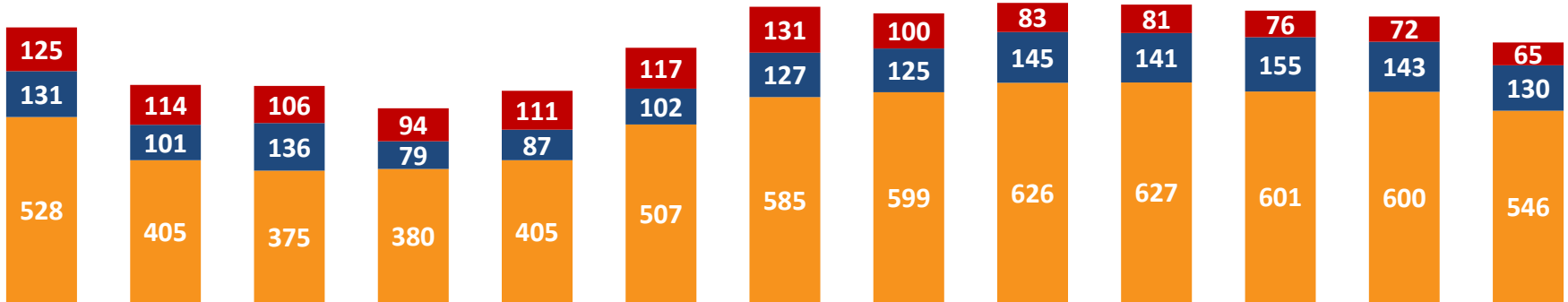


Surrey-Central Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Price Breakdown

550,000 & Below	0	1,000,001-1,200,000	12
550,001-600,000	0	1,200,001-1,300,000	6
600,001-700,000	1	1,300,001-1,400,000	2
700,001-800,000	7	1,400,001 & Above	7
800,001-1,000,000	30		

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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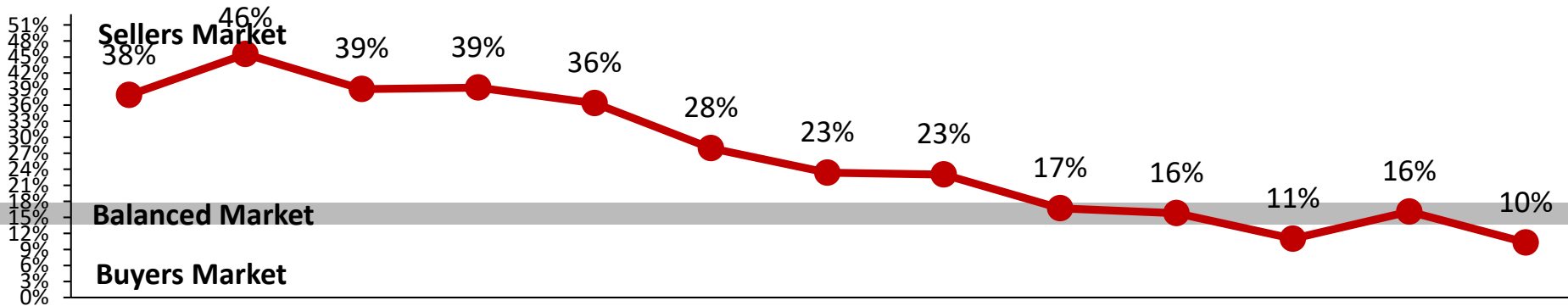
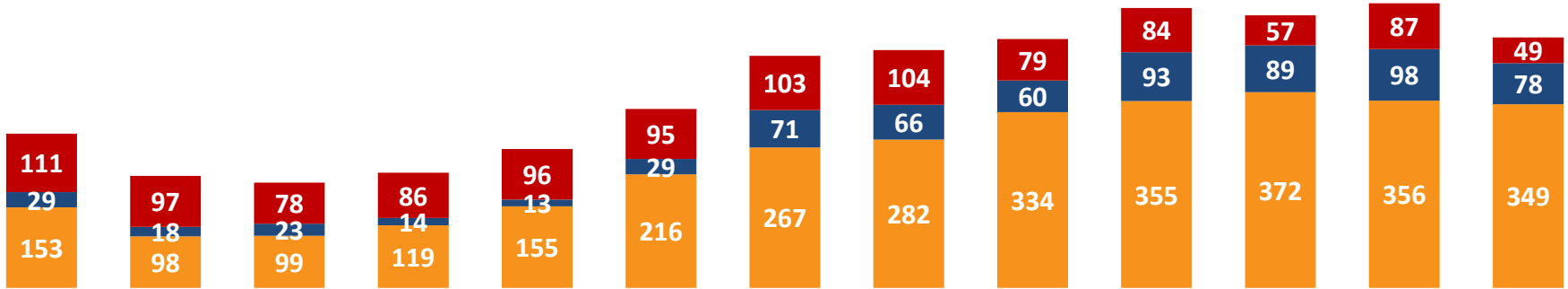


Surrey-Central Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

250,000 & Below	0	350,001-375,000	0
250,001-275,000	0	375,001-400,000	1
275,001-300,000	0	400,001-500,000	10
300,001-325,000	0	500,001-600,000	20
325,001-350,000	0	600,001 & Above	18

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

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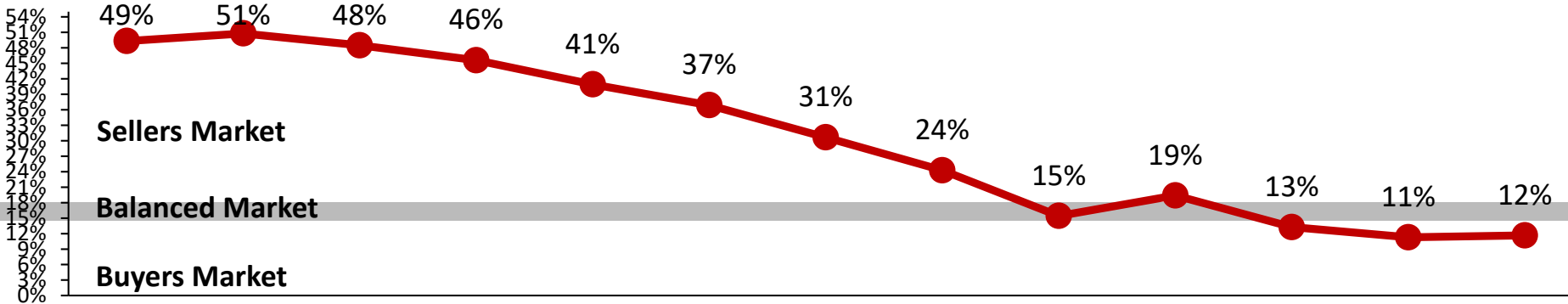
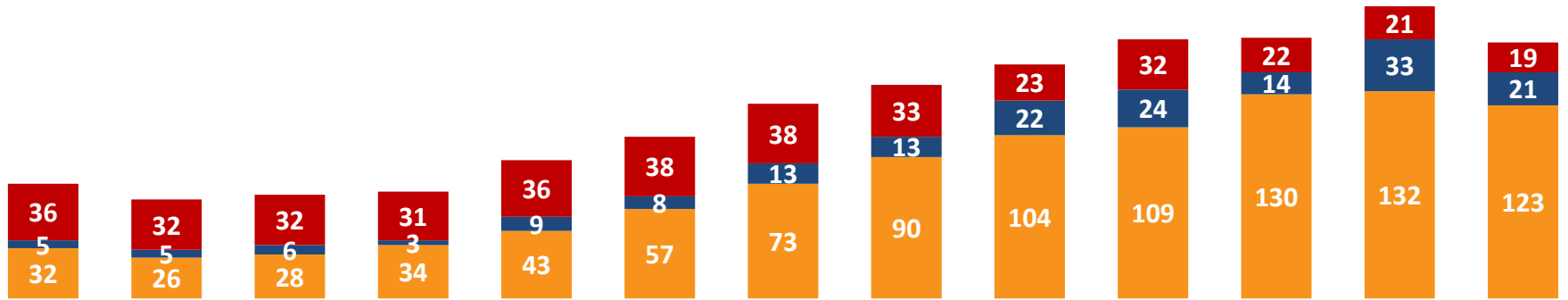


Surrey-Central Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

■ Active Listings
 ■ Failed
 ■ Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

125,000 & Below	0	225,001-250,000	0
125,001-150,000	0	250,001-275,000	1
150,001-175,000	0	275,001-300,000	2
175,001-200,000	0	300,001-325,000	2
200,001-225,000	0	325,001 & Above	14

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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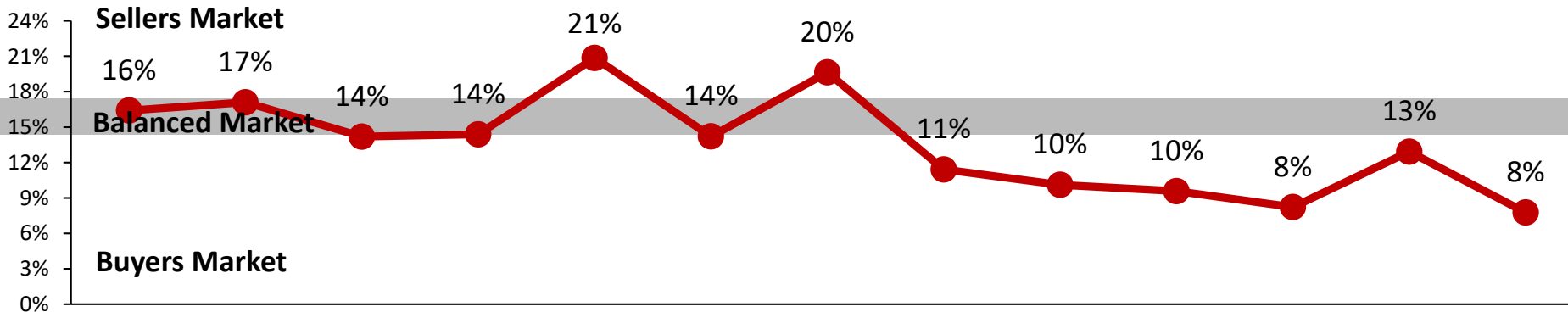
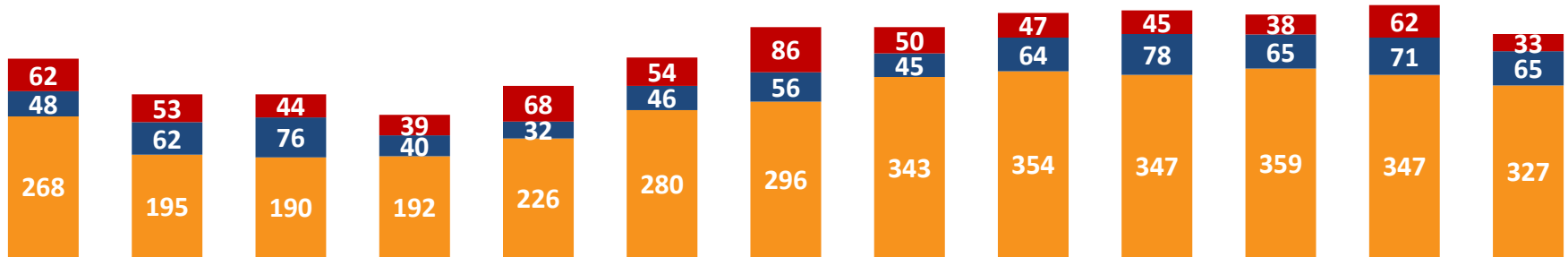


Surrey-North Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

■ Active Listings
 ■ Failed
 ■ Sales



Nov.17
Dec.17
Jan.18
Feb.18
Mar.18
Apr.18
May.18
Jun.18
Jul.18
Aug.18
Sep.18
Oct.18
Nov.18

Price Breakdown

500,000 & Below	0	700,001-800,000	8
500,001-550,000	1	800,001-900,000	9
550,001-600,000	0	900,001-1,000,000	2
600,001-650,000	0	1,000,001 & Above	11
650,001-700,000	2		

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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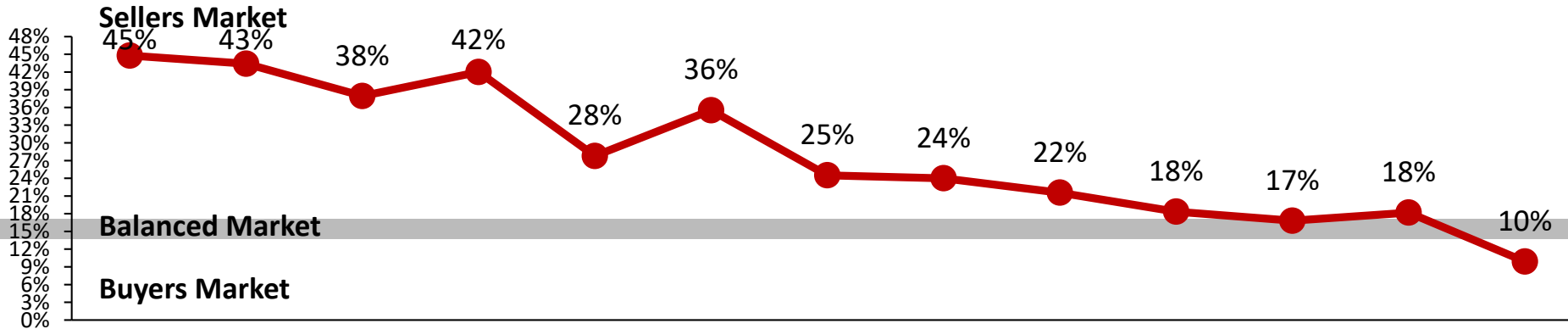
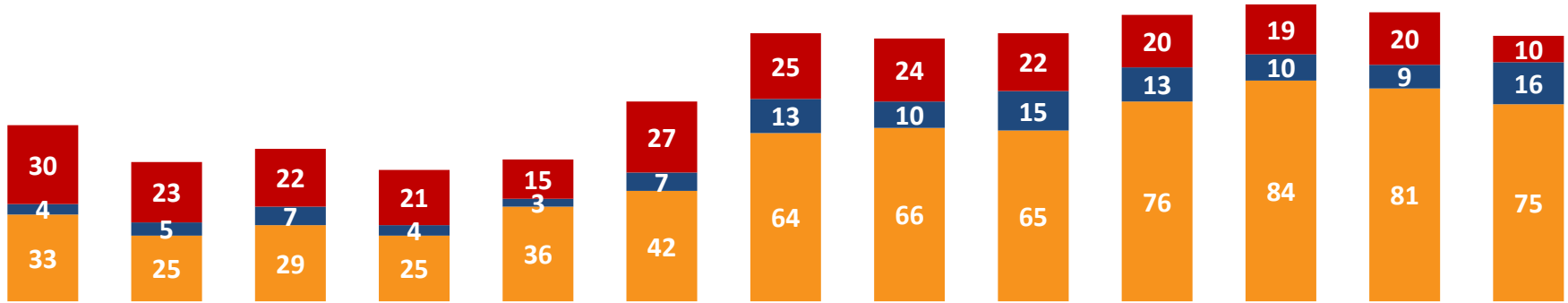


Surrey-North Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

225,000 & Below	0	325,001-350,000	0
225,001-250,000	0	350,001-375,000	0
250,001-275,000	0	375,001-400,000	0
275,001-300,000	0	400,001-450,000	3
300,001-325,000	1	450,001 & Above	6

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

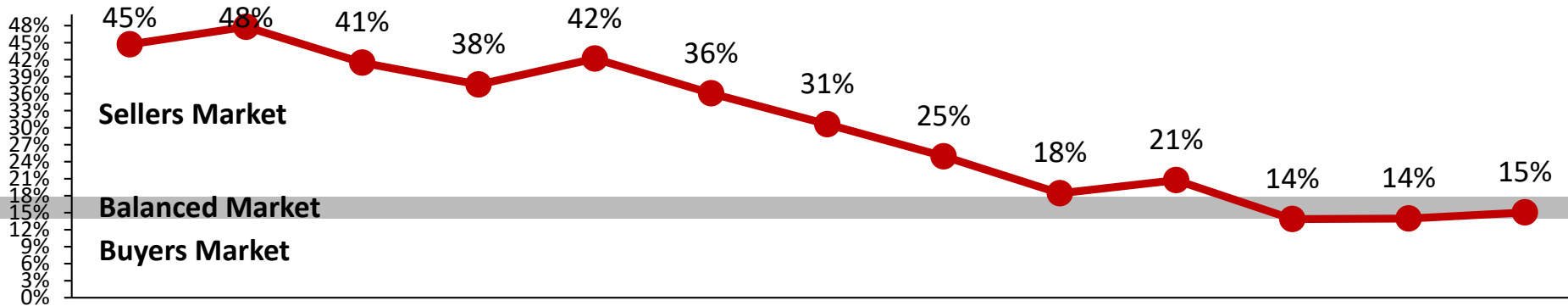
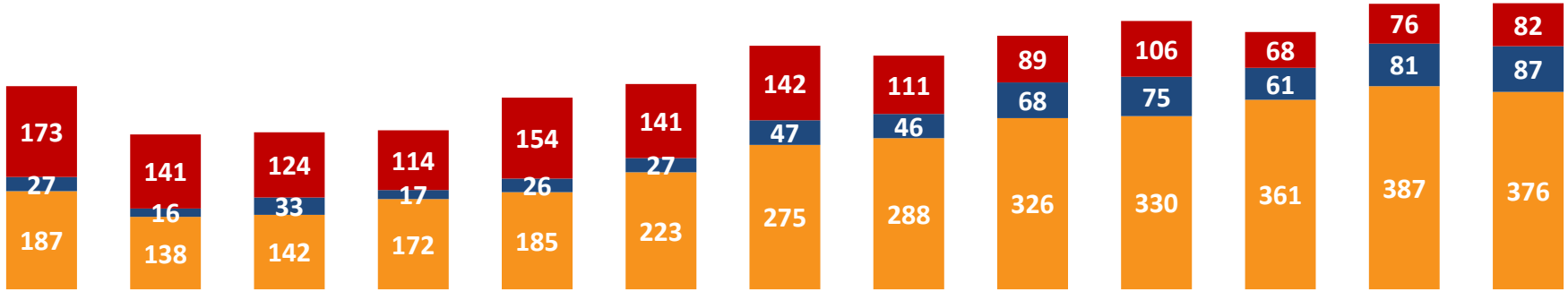


Surrey-North Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

125,000 & Below	0	225,001-250,000	2
125,001-150,000	0	250,001-275,000	3
150,001-175,000	0	275,001-300,000	7
175,001-200,000	0	300,001-325,000	9
200,001-225,000	0	325,001 & Above	61

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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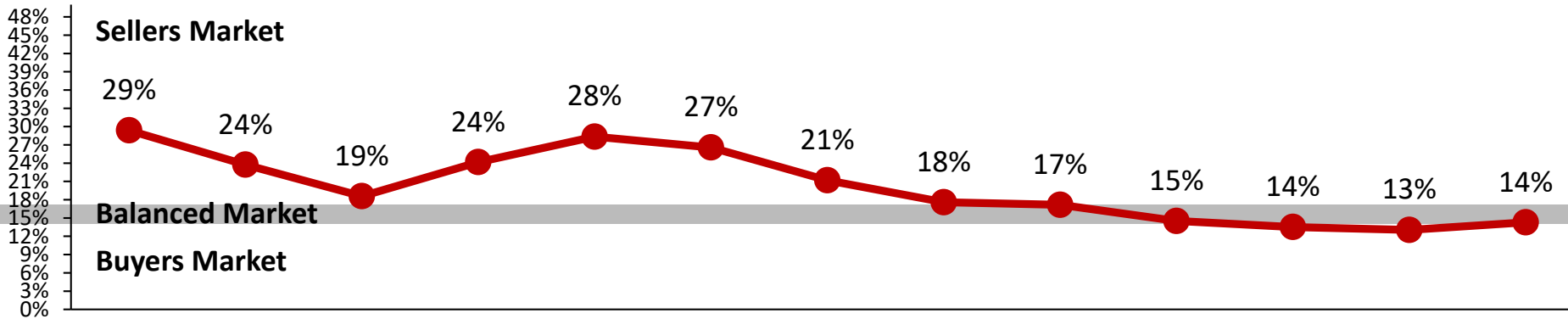
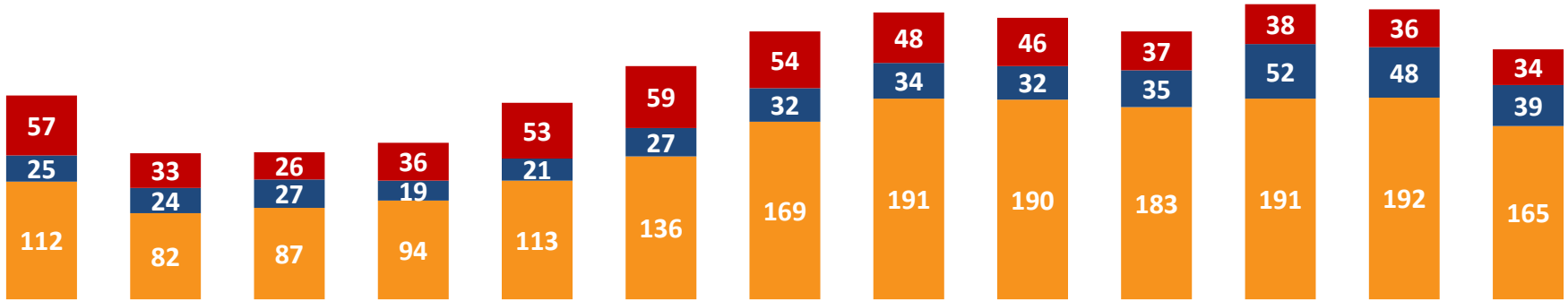


Surrey-Cloverdale Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

450,000 & Below	0	700,001-800,000	7
450,001-500,000	0	800,001-1,100,000	21
500,001-550,000	0	1,100,001-1,200,000	3
550,001-600,000	1	1,200,001 & Above	1
600,001-700,000	1		

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

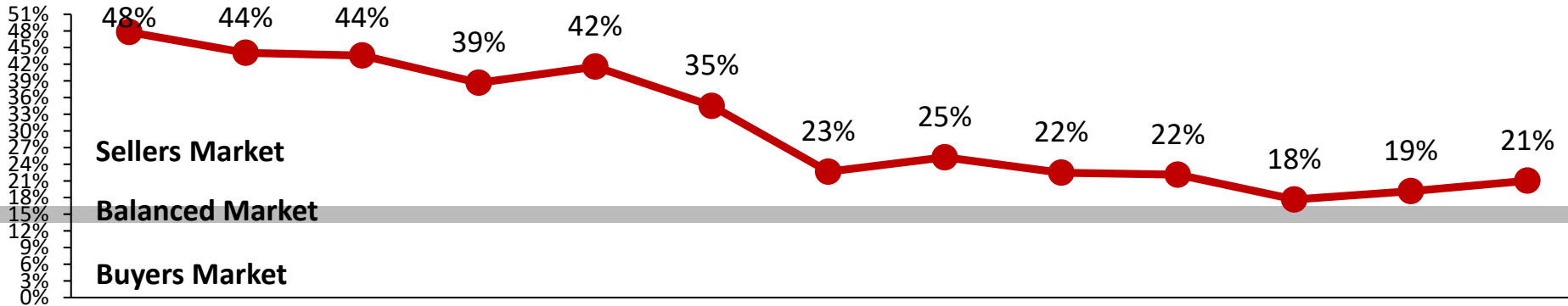
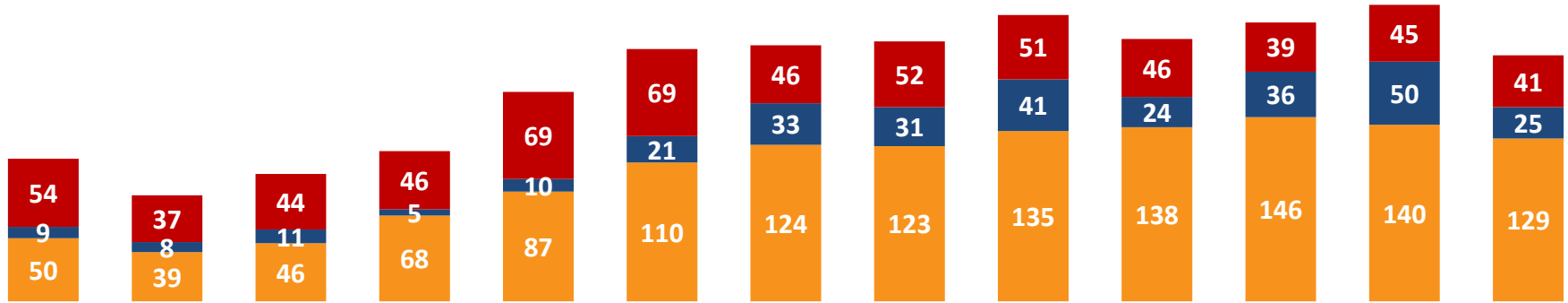


Surrey-Cloverdale Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

275,000 & Below	0	375,001-400,000	0
275,001-300,000	0	400,001-450,000	0
300,001-325,000	0	450,001-500,000	10
325,001-350,000	1	500,001-600,000	17
350,001-375,000	0	600,001 & Above	13

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

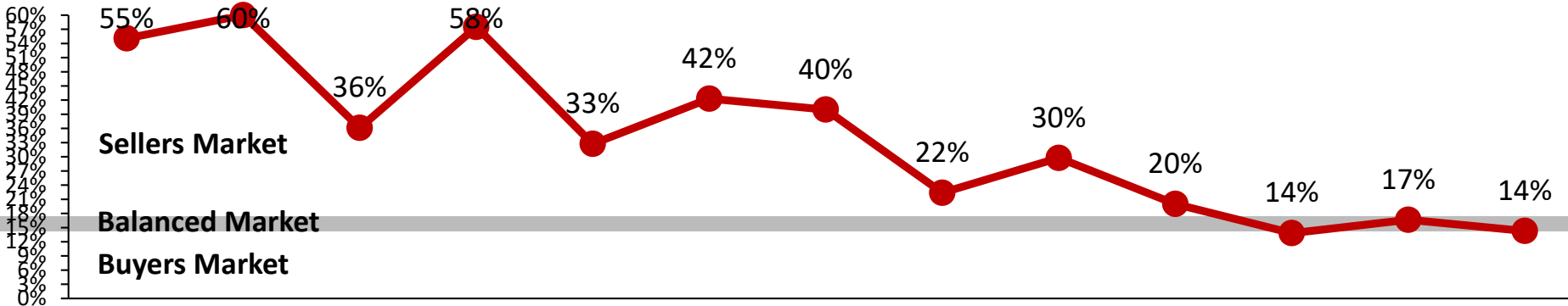
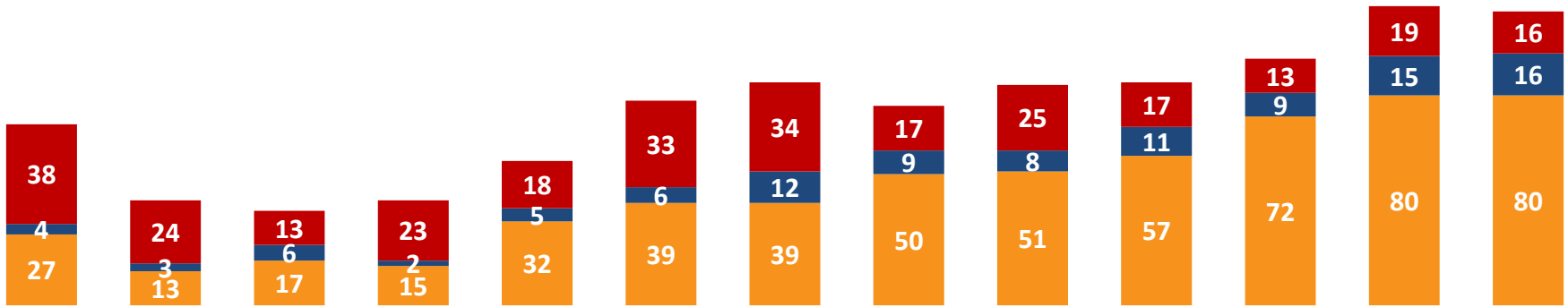


Surrey-Cloverdale Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

125,000 & Below	0	225,001-250,000	0
125,001-150,000	0	250,001-275,000	0
150,001-175,000	0	275,001-300,000	0
175,001-200,000	0	300,001-325,000	3
200,001-225,000	0	325,001 & Above	13

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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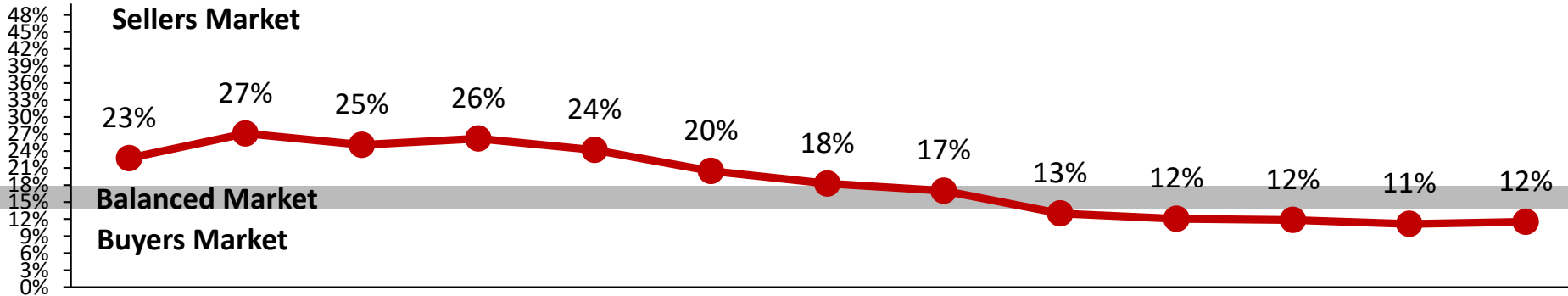
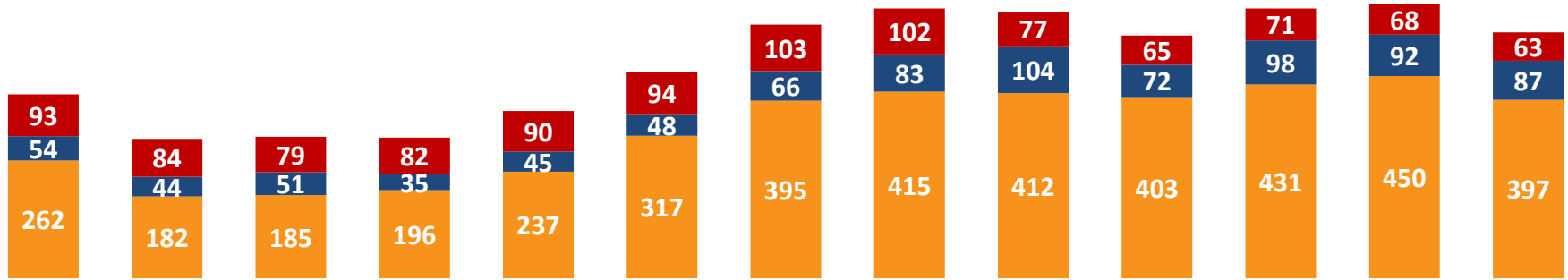


Langley Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

450,000 & Below	0	700,001-800,000	14
450,001-500,000	1	800,001-1,000,000	20
500,001-550,000	1	1,000,001-1,200,000	13
550,001-600,000	1	1,200,001 & Above	10
600,001-700,000	3		

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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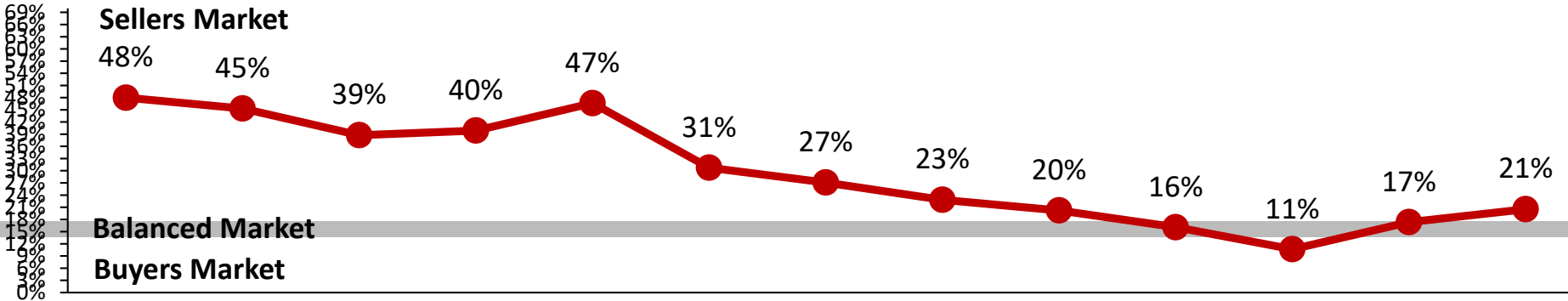
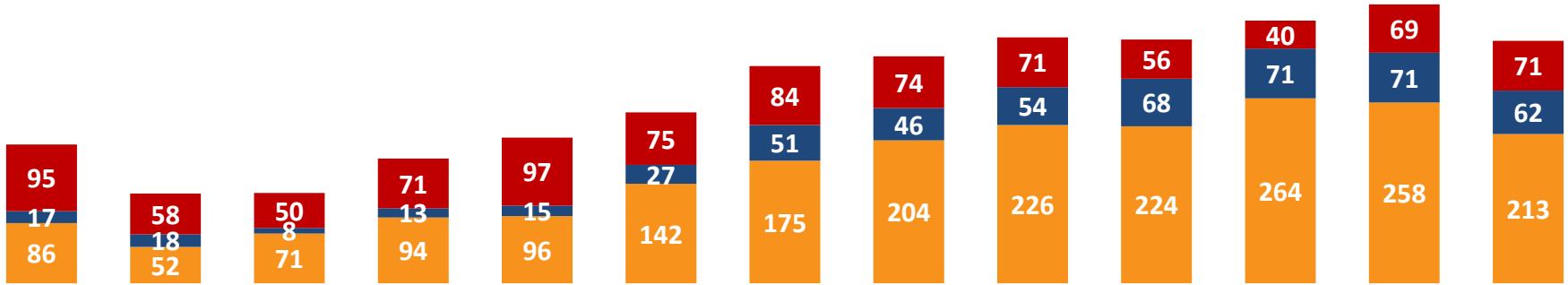


Langley Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

275,000 & Below	0	375,001-400,000	0
275,001-300,000	0	400,001-500,000	19
300,001-325,000	0	500,001-600,000	26
325,001-350,000	0	600,001-700,000	17
350,001-375,000	0	700,001 & Above	9

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

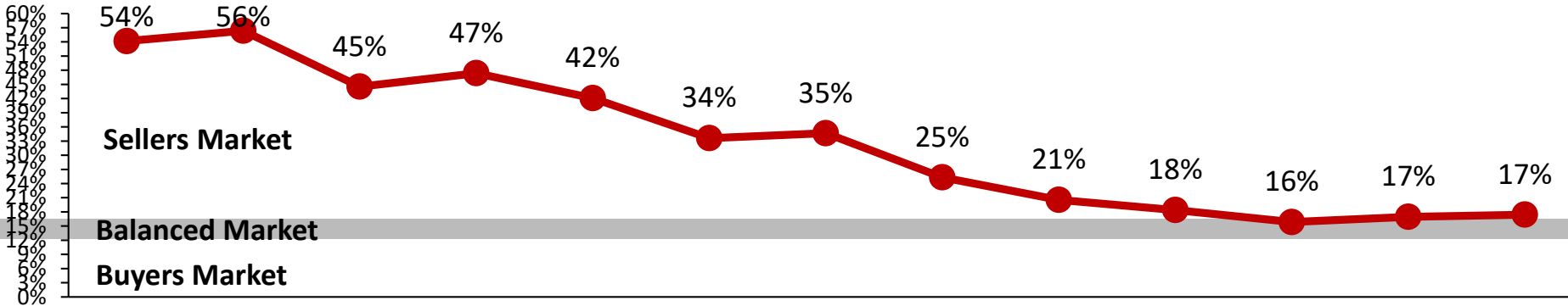
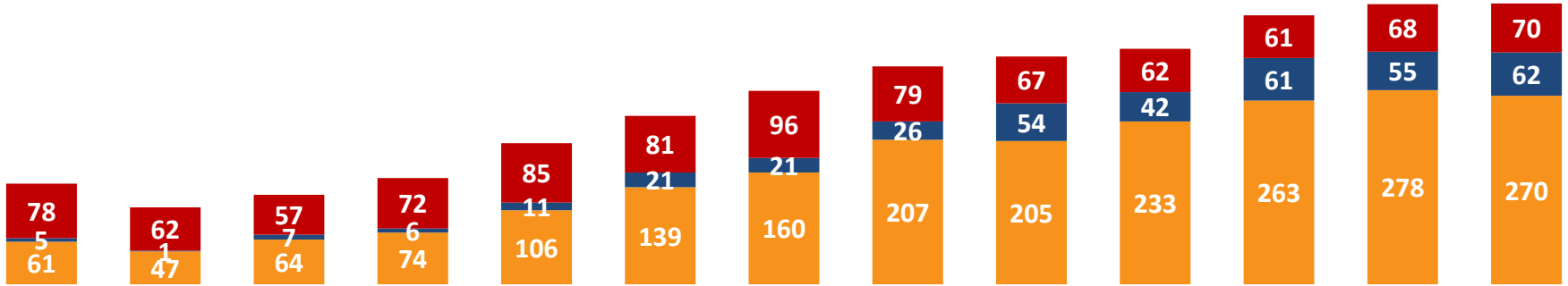


Langley Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

150,000 & Below	0	250,001-275,000	3
150,001-175,000	0	275,001-300,000	0
175,001-200,000	0	300,001-325,000	6
200,001-225,000	0	325,001-375,000	18
225,001-250,000	1	375,001 & Above	42

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

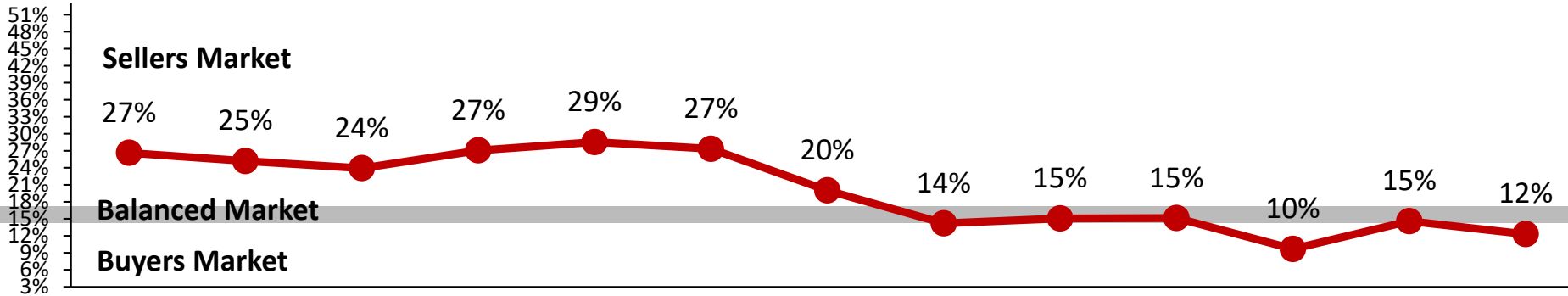
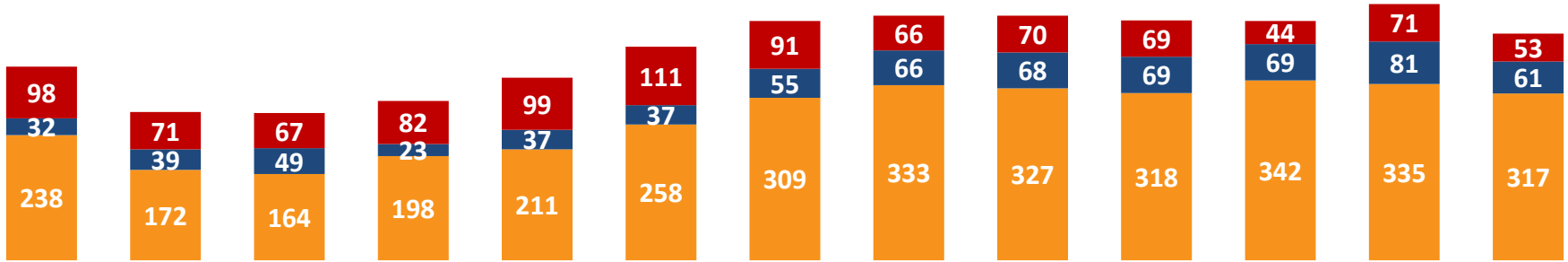


Maple Ridge & Pitt Meadows Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

400,000 & Below	0	600,001-700,000	13
400,001-450,000	0	700,001-800,000	19
450,001-500,000	0	800,001-1,000,000	8
500,001-550,000	2	1,000,001-1,200,000	6
550,001-600,000	1	1,200,001 & Above	4

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

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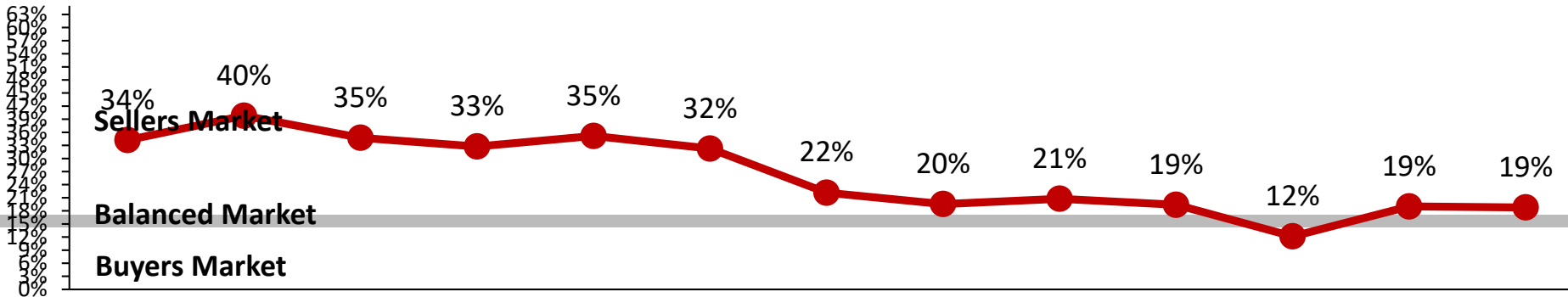
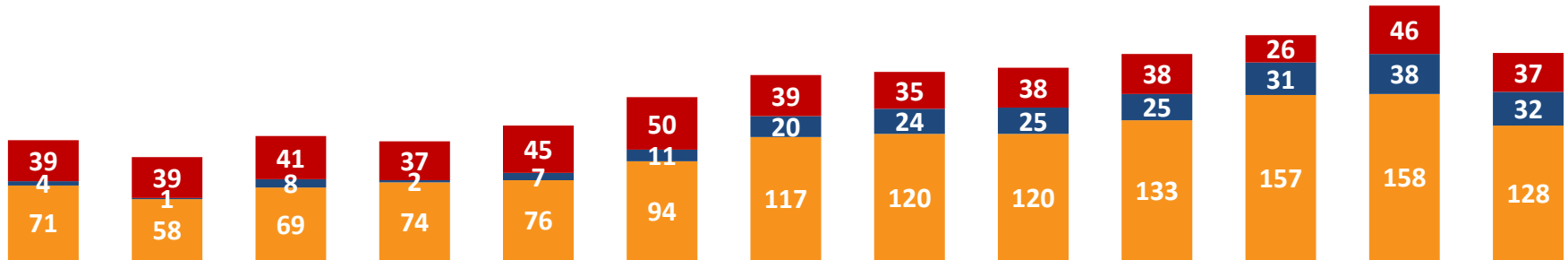


Maple Ridge & Pitt Meadows Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

225,000 & Below	1	400,001-450,000	2
225,001-250,000	0	450,001-500,000	6
250,001-300,000	0	500,001-550,000	3
300,001-350,000	0	550,001-650,000	12
350,001-400,000	4	650,001 & Above	9

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

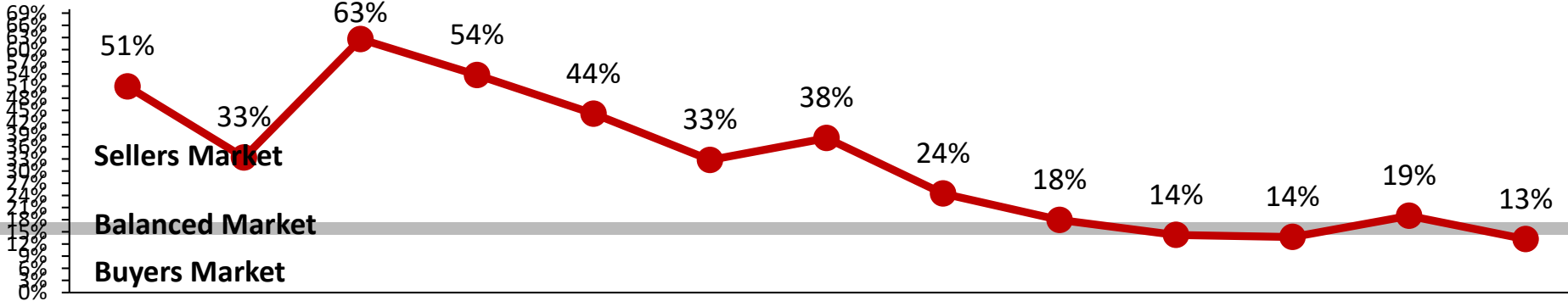
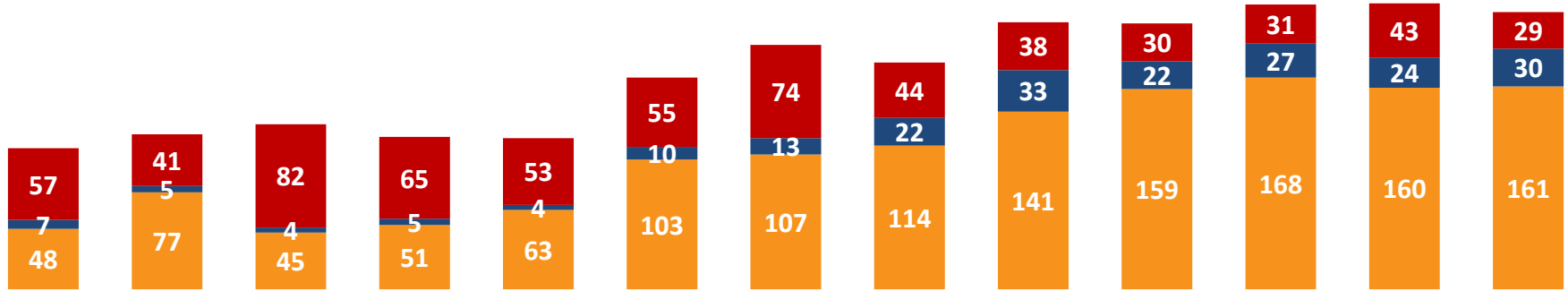


Maple Ridge & Pitt Meadows Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

150,000 & Below	0	250,001-275,000	2
150,001-175,000	0	275,001-300,000	1
175,001-200,000	0	300,001-325,000	5
200,001-225,000	0	325,001-350,000	2
225,001-250,000	0	350,001 & Above	19

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

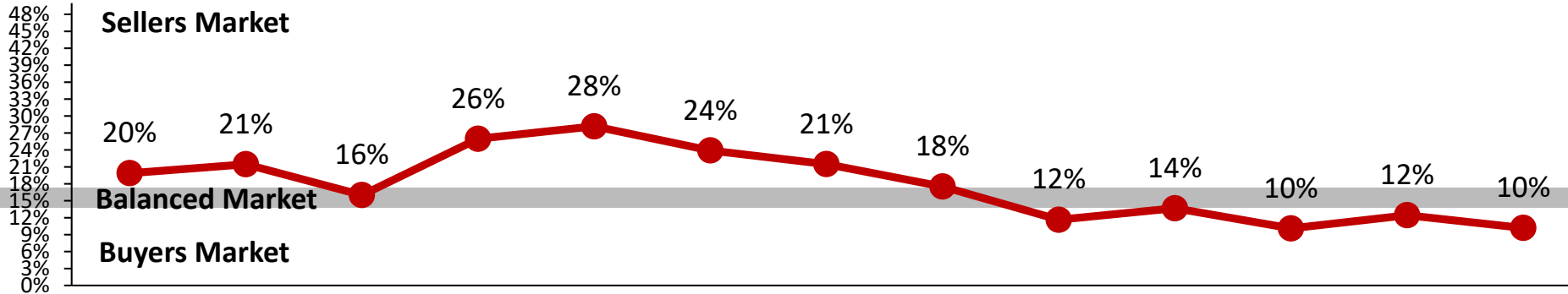
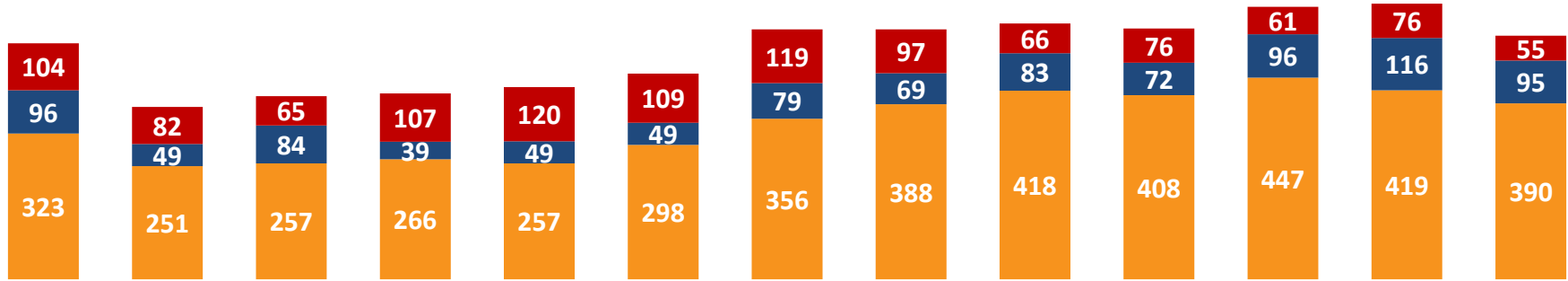


Abbotsford Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

400,000 & Below	1	600,001-700,000	21
400,001-450,000	0	700,001-800,000	12
450,001-500,000	0	800,001-1,000,000	15
500,001-550,000	0	1,000,001 & Above	5
550,001-600,000	1		

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

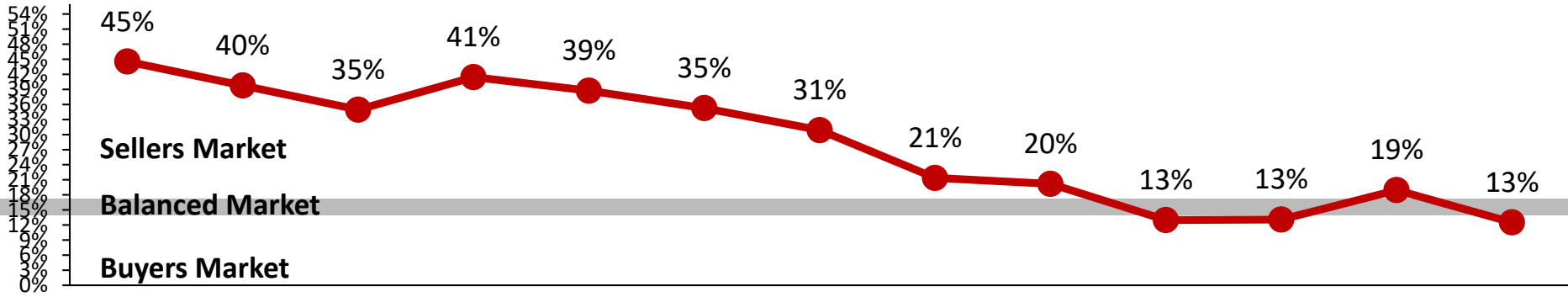
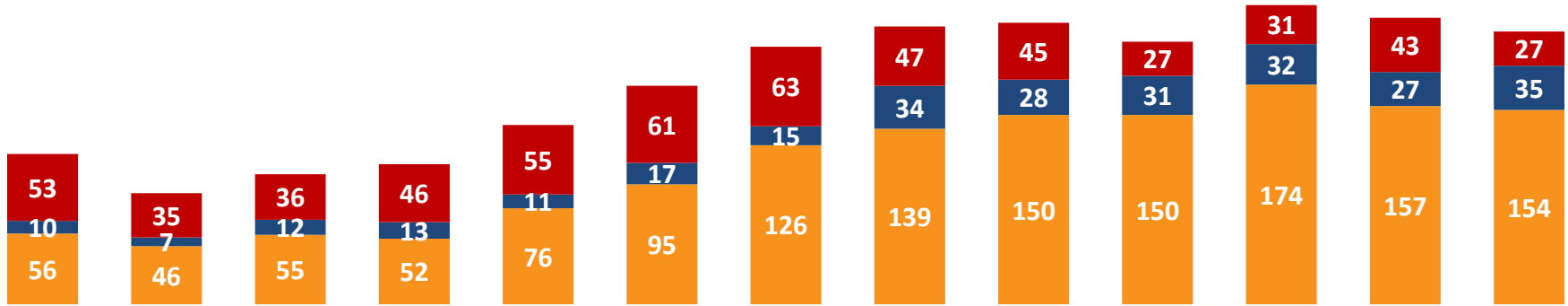


Abbotsford Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

200,000 & Below	1	350,001-400,000	2
200,001-225,000	0	400,001-450,000	8
225,001-250,000	0	450,001-500,000	9
250,001-300,000	0	500,001-600,000	5
300,001-350,000	0	600,000 & Above	2

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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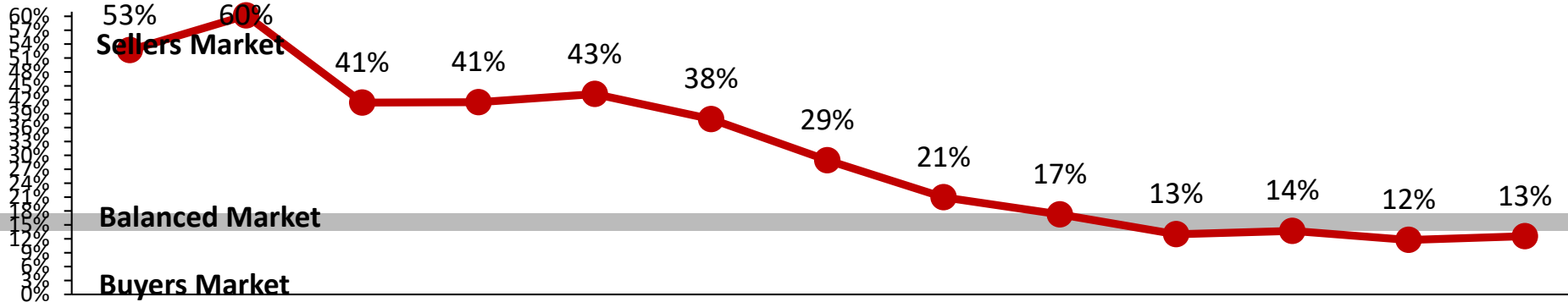
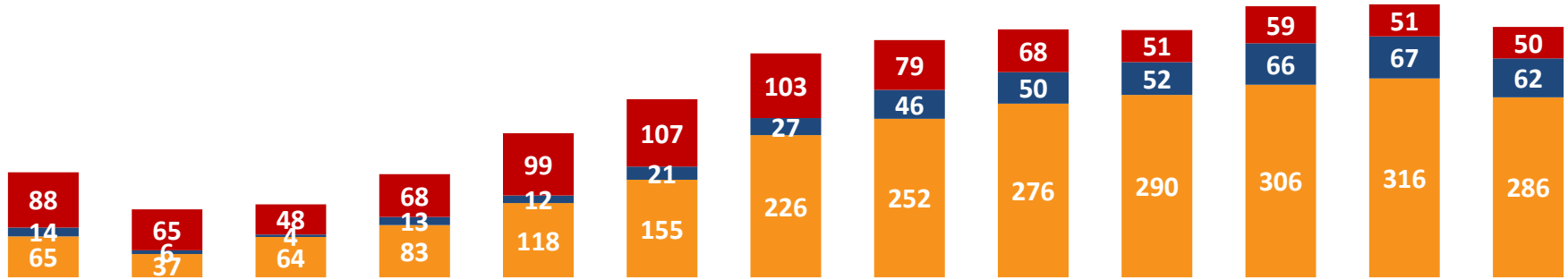


Abbotsford Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

100,000 & Below	0	200,001-225,000	2
100,001-125,000	0	225,001-250,000	4
125,001-150,000	0	250,001-275,000	11
150,001-175,000	0	275,001-300,000	9
175,001-200,000	2	300,001 & Above	22

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

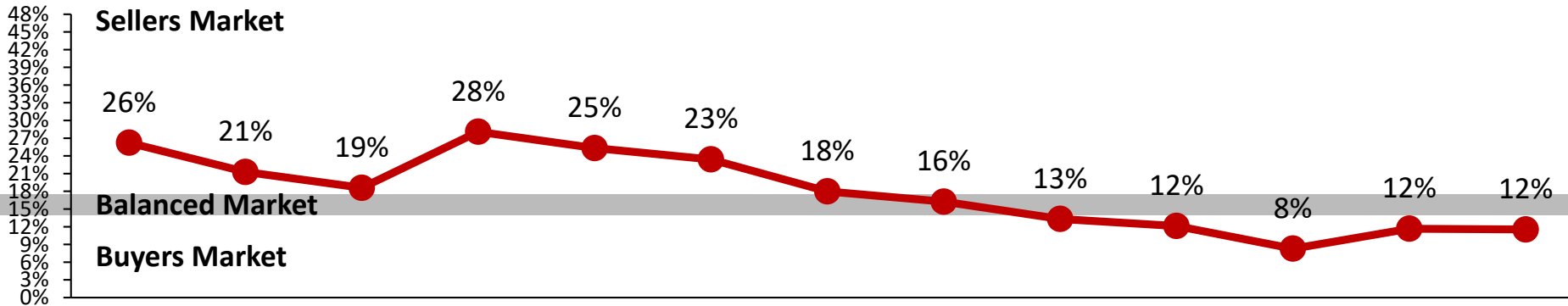
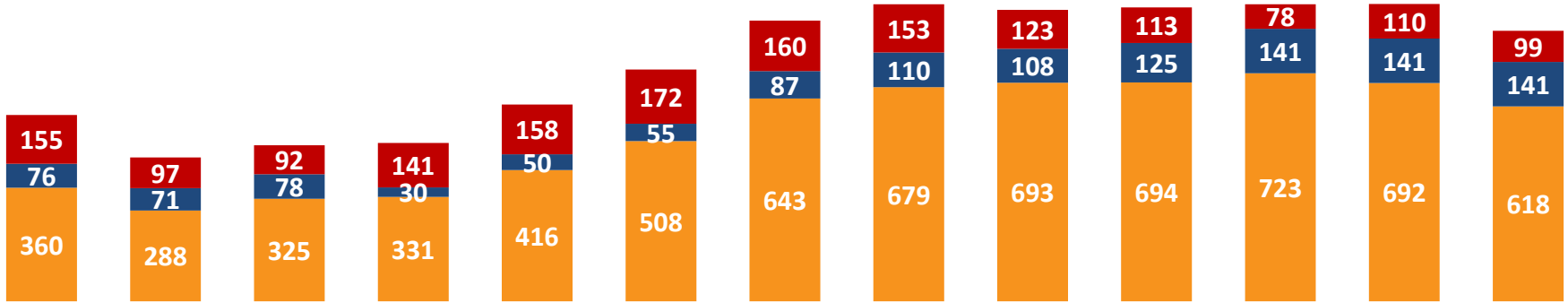


Chilliwack Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

250,000 & Below	0	450,001-500,000	9
250,001-300,000	0	500,001-550,000	16
300,001-350,000	0	550,001-600,000	15
350,001-400,000	2	600,000-700,000	27
400,001-450,000	10	700,000 & Above	20

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

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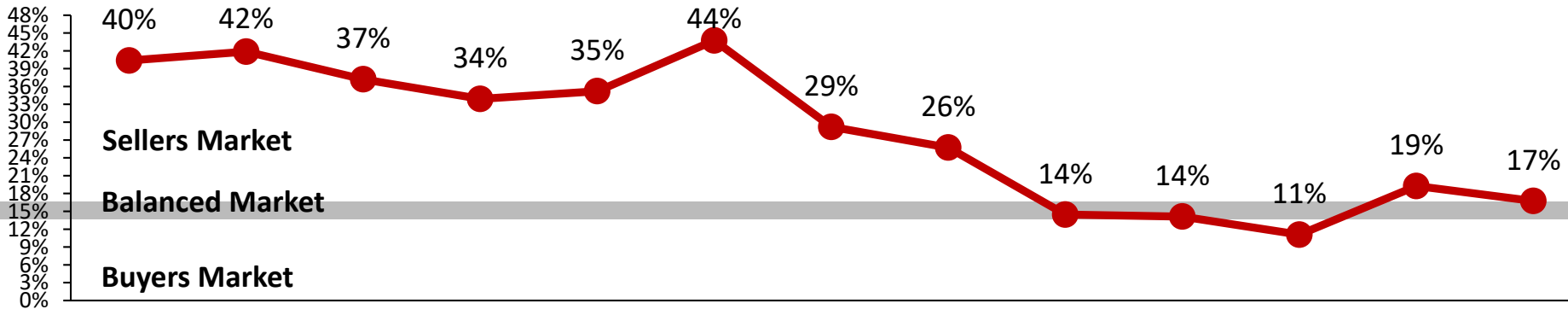
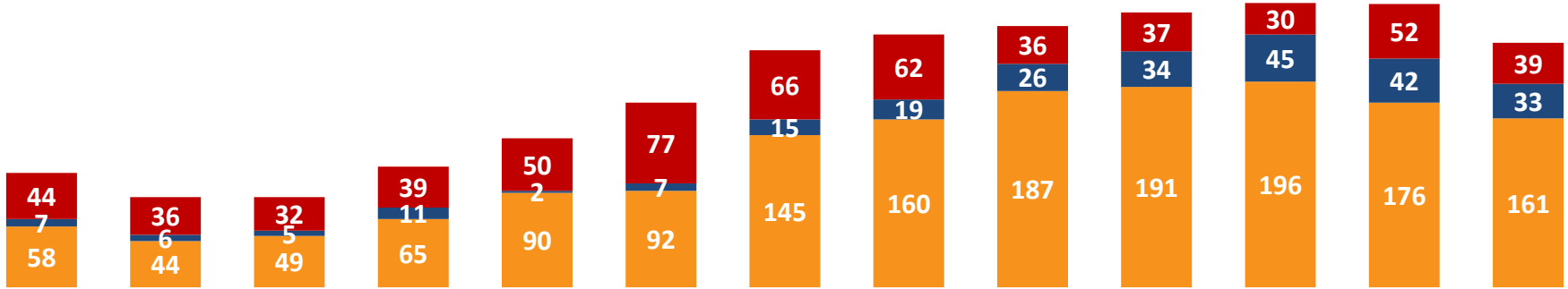


Chilliwack Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

200,000 & Below	0	300,001-325,000	2
200,001-225,000	0	325,001-350,000	0
225,001-250,000	2	350,001-400,000	7
250,001-275,000	1	400,001-500,000	17
275,001-300,000	3	500,000 & Above	7

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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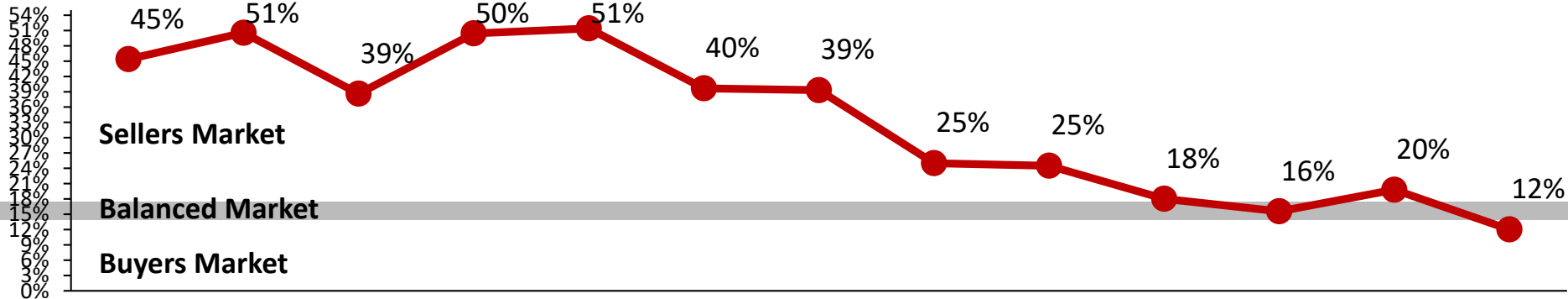
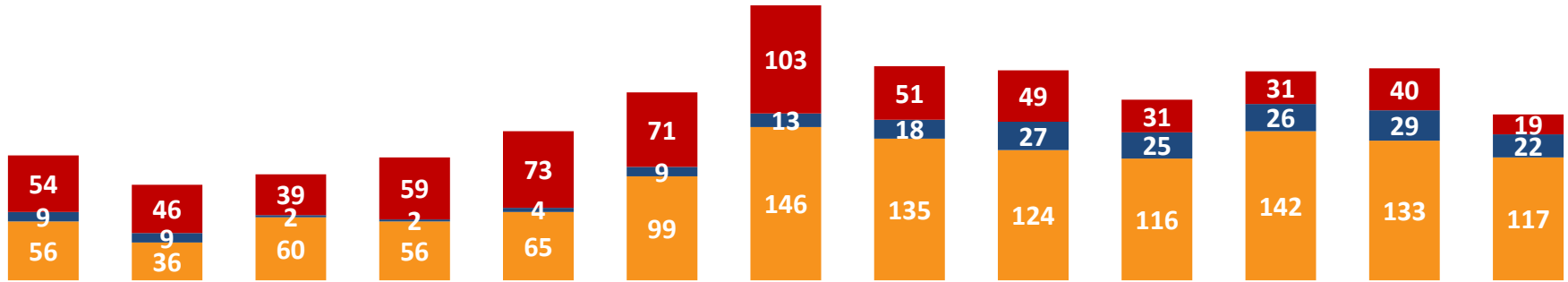


Chilliwack Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

100,000 & Below	0	200,001-225,000	0
100,001-125,000	0	225,001-250,000	2
125,001-150,000	2	250,001-275,000	3
150,001-175,000	2	275,001-300,000	4
175,001-200,000	4	300,001 & Above	2

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE + FAILED + SALES}} = \text{STR}$$

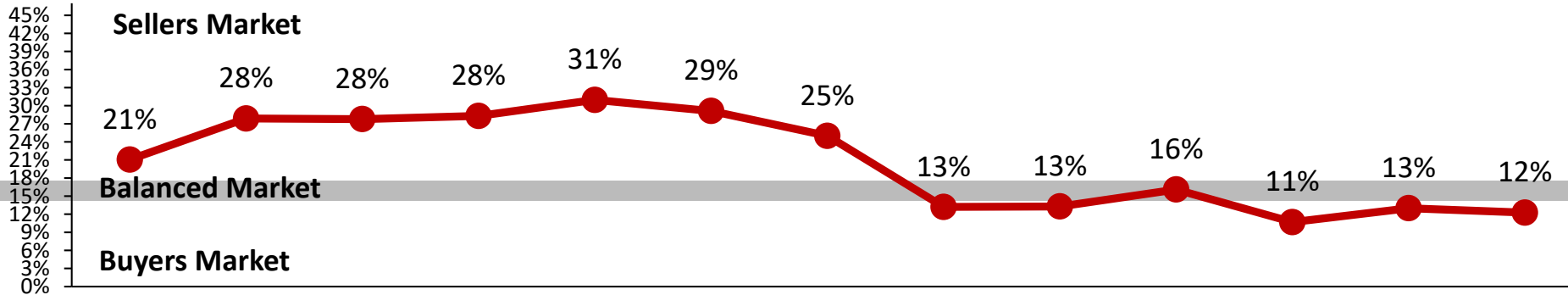
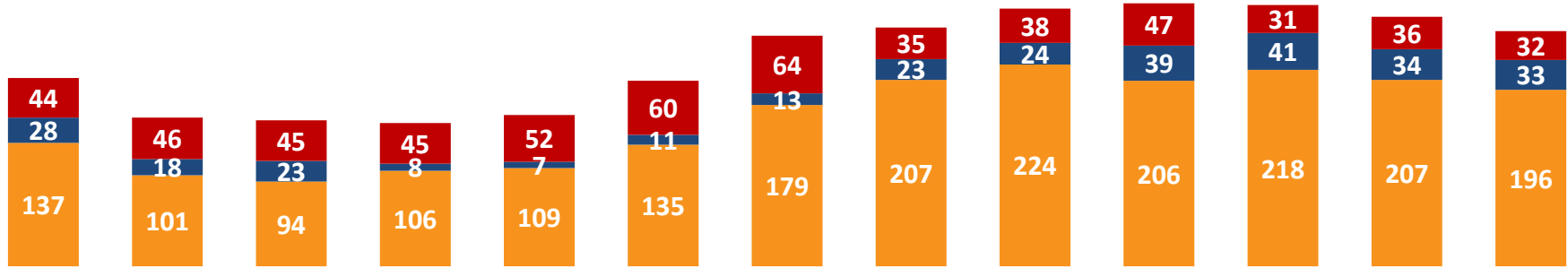


Mission Detached Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

250,000 & Below	0	450,001-500,000	3
250,001-300,000	0	500,001-550,000	3
300,001-350,000	0	550,001-600,000	6
350,001-400,000	0	600,000-700,000	7
400,001-450,000	0	700,000 & Above	13

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

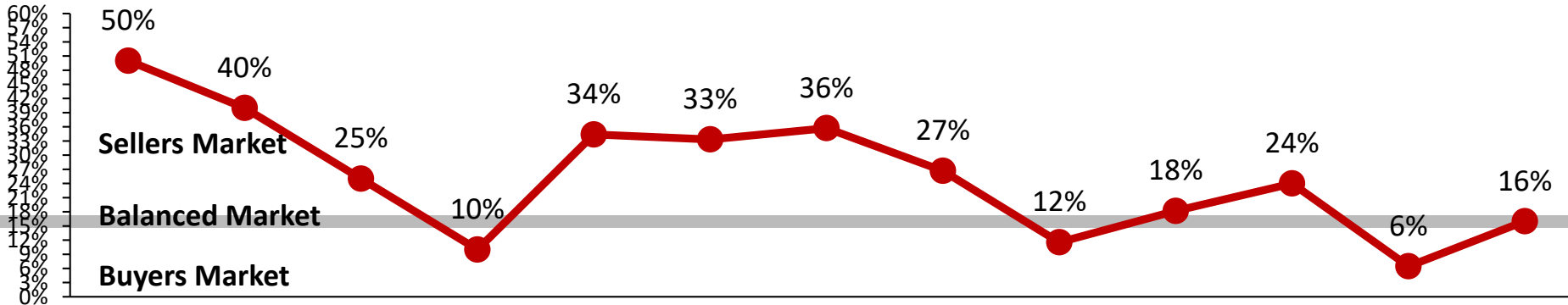
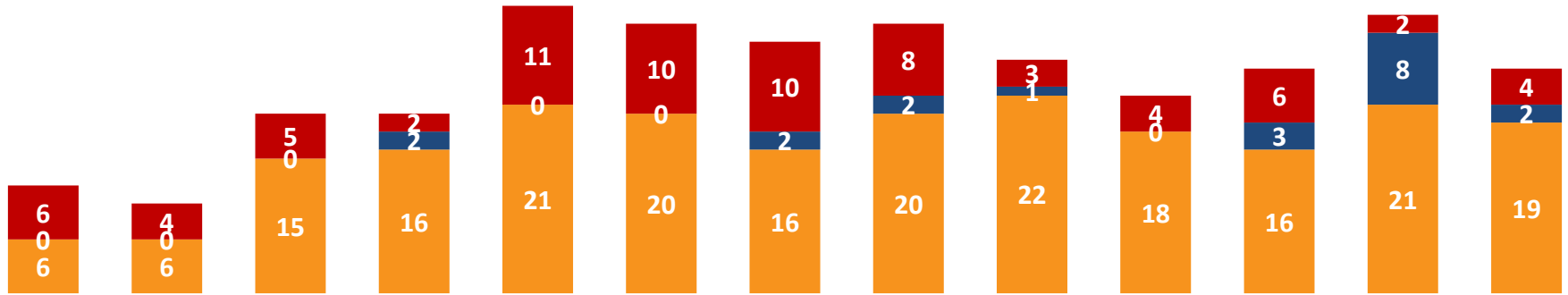


Mission Townhouse Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

200,000 & Below	0	300,001-325,000	1
200,001-225,000	0	325,001-350,000	1
225,001-250,000	0	350,001-400,000	0
250,001-275,000	0	400,001-500,000	2
275,001-300,000	0	500,000 & Above	0

STR (Sell Through Rate) Formula

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

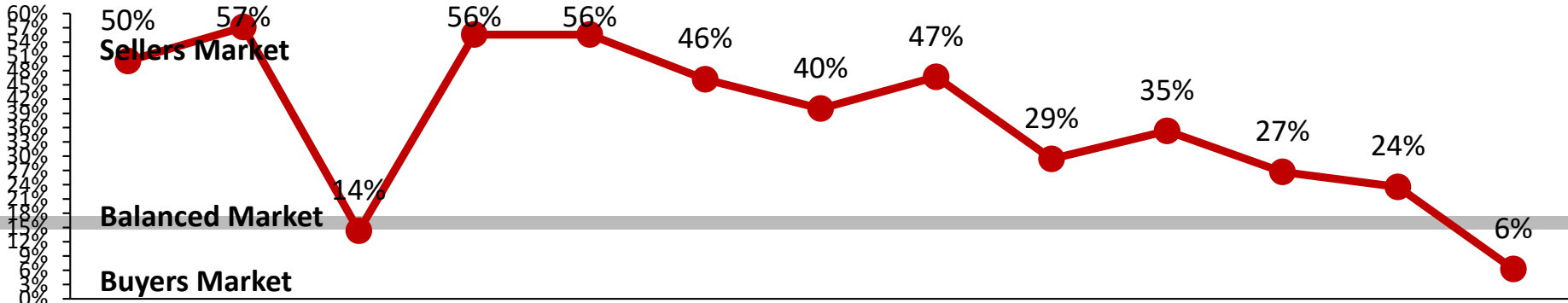
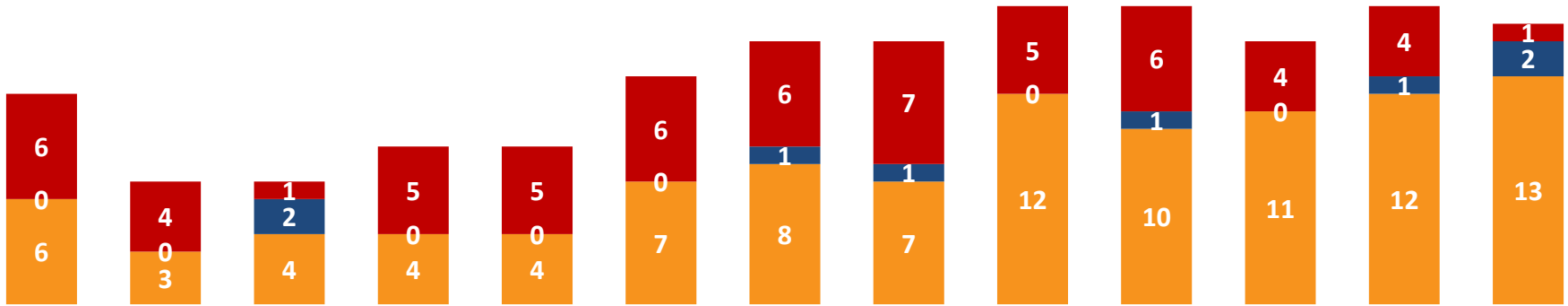


Mission Condo Sales/Listing Rates

STR% SOLD Monthly Sell-Through Rates (absorption rates)

Based on FVREB and REBGV MLS Stats

Active Listings Failed Sales



Nov.17 Dec.17 Jan.18 Feb.18 Mar.18 Apr.18 May.18 Jun.18 Jul.18 Aug.18 Sep.18 Oct.18 Nov.18

Price Breakdown

100,000 & Below	0	200,001-225,000	0
100,001-125,000	0	225,001-250,000	0
125,001-150,000	0	250,001-275,000	0
150,001-175,000	0	275,001-300,000	1
175,001-200,000	0	300,001 & Above	0

$$\frac{\text{SALES}}{\text{ACTIVE} + \text{FAILED} + \text{SALES}} = \text{STR}$$

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